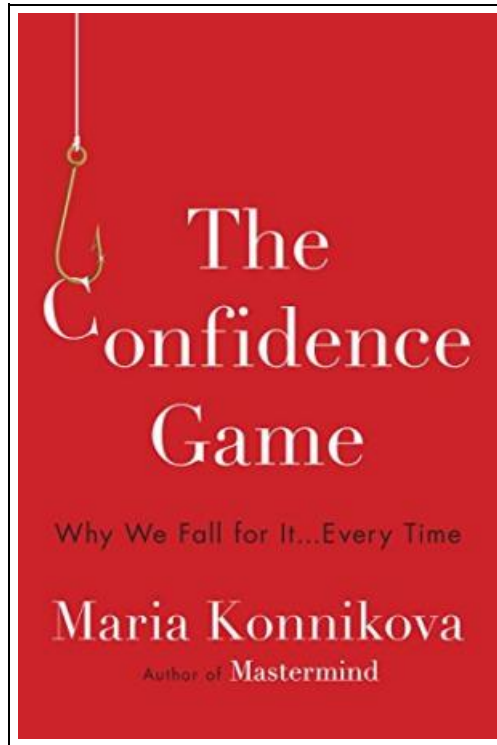


## The Confidence Game: Why We Fall for It . . . Every Time



Filesize: 7.94 MB

### ***Reviews***

*It becomes an remarkable publication that we have possibly go through. It is among the most remarkable book i actually have read through. Your lifestyle period will likely be transform when you total reading this publication.  
(Dominique Bergstrom)*

## THE CONFIDENCE GAME: WHY WE FALL FOR IT . . . EVERY TIME

[DOWNLOAD](#)

Penguin Publishing Group, 2016. Paperback. Book Condition: New. 231 x 155 mm. Language: English . Brand New Book. It's a startling and disconcerting read that should make you think twice every time a friend of a friend offers you the opportunity of a lifetime. ?Erik Larson, #1 New York Times bestselling author of *Dead Wake* and bestselling author of *Devil in the White City* Think you can't get conned? Think again. The New York Times bestselling author of *Mastermind: How to Think Like Sherlock Holmes* explains how to spot the con before they spot you. ?[An] excellent study of Con Artists, stories the human need to believe? ?Neil Gaiman, via Twitter A compelling investigation into the minds, motives, and methods of con artists?and the people who fall for their cons over and over again. While cheats and swindlers may be a dime a dozen, true conmen?the Bernie Madoffs, the Jim Bakkers, the Lance Armstrongs?are elegant, outsized personalities, artists of persuasion and exploiters of trust. How do they do it? Why are they successful? And what keeps us falling for it, over and over again? These are the questions that journalist and psychologist Maria Konnikova tackles in her mesmerizing new book. From multimillion-dollar Ponzi schemes to small-time frauds, Konnikova pulls together a selection of fascinating stories to demonstrate what all cons share in common, drawing on scientific, dramatic, and psychological perspectives. Insightful and gripping, the book brings readers into the world of the con, examining the relationship between artist and victim. *The Confidence Game* asks not only why we believe con artists, but also examines the very act of believing and how our sense of truth can be manipulated by those around us. From the Hardcover edition.

[Read \*The Confidence Game: Why We Fall for It . . . Every Time\* Online](#)[Download PDF \*The Confidence Game: Why We Fall for It . . . Every Time\*](#)

## Relevant Books



### **Dads Who Killed Their Kids True Stories about Dads Who Became Killers and Murdered Their Loved Ones**

Createspace, United States, 2015. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Dads Who KillWhat would drive a father to murder his own children? The...

[Save ePub »](#)



### **Moms Who Killed Their Kids: True Stories about Moms Who Became Killers and Murde**

Createspace, United States, 2015. Paperback. Book Condition: New. 203 x 127 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Moms Who KillMothers are supposed to be protective and shield their children from...

[Save ePub »](#)



### **If I Were You (Science Fiction & Fantasy Short Stories Collection) (English and English Edition)**

Galaxy Press. PAPERBACK. Book Condition: New. 1592123597 Brand new soft cover book. Soft cover books may show light shelf wear. Item ships within 24 hours with Free Tracking.

[Save ePub »](#)



### **Kindergarten Culture in the Family and Kindergarten; A Complete Sketch of Froebel s System of Early Education, Adapted to American Institutions. for the Use of Mothers and Teachers**

Rarebooksclub.com, United States, 2012. Paperback. Book Condition: New. 246 x 189 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This historic book may have numerous typos and missing text. Purchasers can download...

[Save ePub »](#)



### **The Forsyte Saga (The Man of Property; In Chancery; To Let)**

Scribner Paperback Fiction. PAPERBACK. Book Condition: New. 0743245024 12+ Year Old paperback book-Never Read-may have light shelf or handling wear-has a price sticker or price written inside front or back cover-publishers mark-Good Copy- I ship...

[Save ePub »](#)