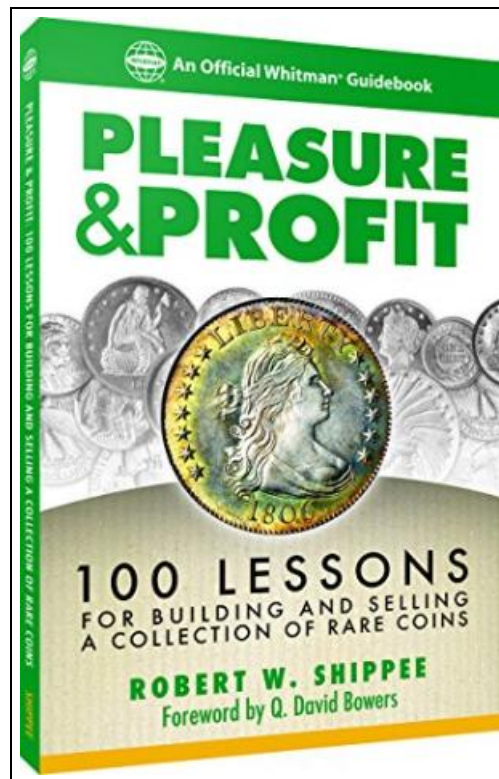


Pleasure & Profit: 100 Lessons for Building and Selling a Collection of Rare Coins



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PLEASURE & PROFIT: 100 LESSONS FOR BUILDING AND SELLING A COLLECTION OF RARE COINS



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2014. Soft Cover. Condition: New. Collector Bookstore is a retailer of new books located in Leavenworth, Kansas. We specialize in price guides and reference books for the antiques and collectibles industry. Pleasure and Profit: 100 Lessons for Building and Selling a Collection of Rare Coins Longtime collector Robert W. Shippee dissects how, twenty years ago, he got serious about building a collection of rare coins, gradually and carefully assembled the Waccabuc Collection, and later sold its half cents through double eagles. He tells the story "warts and all" --- from creating a grand vision to the emotional rush of live auctions, the learning process, successful purchases, as well as duds and costly mistakes. Learn how he assembled and eventually sold his collection of 150 copper, nickel, silver, and gold coins for \$1.5 million at public auction. The story includes Shippee's observations on acquisition strategies, storage choices, and disposition options, supplemented with commentary on grading services, auction houses, famous dealers, numismatic personalities, market valuations, and --- with candor that's rare these days --- his laid-bare financial results. His insight is humorous, wise and unflinching --- uniquely valuable for today's collector and investor. Q. David Bowers calls "Pleasure and Profit" "One of the most useful books in American numismatics," and says "It will change your buying strategies."



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