



Inside The Hurricane

By Calvin Patrick

Paperback. Condition: New. This item is printed on demand. 308 pages. Inside the Hurricane was born during a very intense bargaining session when the Company bargaining chairman mentioned to the author, If we get out of this mess and survive we should write a book! Based on the actual negotiations, the minutes, tape recordings, meetings, news articles and extemporaneous notes taken at the time the reader learns real life experiences that are useful learning tools for officers, stewards, students and managers wanting to understand the interactions involved in labor management relationships. It will give them a jump-start in increased knowledge, in carrying out their responsibilities. Inside the Hurricane is an inside view of labor management relations of two Corporations; BellSouth and United Telecommunications and the Communications Workers of America. The reader is placed inside the negotiations, at internal meetings, private conversations and at the bargaining table. The door is opened on actual conversations both on and off the record. Cooperate and Union politics are described and how these efforts impacted negotiations. Struggles are revealed between competing leaders who have different constituencies, objectives and goals. How the member is manipulated or manipulates the process is illustrated in detail. The winners, losers,...



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