



Daterviewing Similarities between Interviewing and Dating that Helps You to Hire the Right Candidate

By Greg Churchman

iUniverse, Inc. Paperback. Condition: New. 114 pages. Dimensions: 8.8in. x 5.8in. x 0.4in. Written for business professionals at all levels and companies of all sizes, *Daterviewing* reaches deep into the fundamentals of emotion, where prejudices run rampant and first impressions rule. In an engaging and entertaining manner, nationally known interviewing and staff-retention strategist Greg Churchman reflects upon the dating world as he encourages business leaders to recognize the similar biases that develop when they select employees and candidates for employment. Churchman's process for selecting qualified employees and keeping them on board is based on specific sets of criteria developed for each available position. Following are some easy-to-follow steps to help you to hire successfully: Surveying-Distinguish what you want versus what your company needs in an employee; Searching-Learn where to find candidates; Screening-Develop and ask questions that relate to the desired characteristics; Selecting-Make the best selection by avoiding biases; Sustaining-Examine differences between successful and failed professional and personal relationships. A poor choice in any relationship can be very costly, both financially and emotionally. *Daterviewing* explores how interviewing is strikingly similar to dating, shows how to avoid the drawbacks of both, and assists you in making choices that will help you succeed. This item ships from multiple locations. Your book...



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