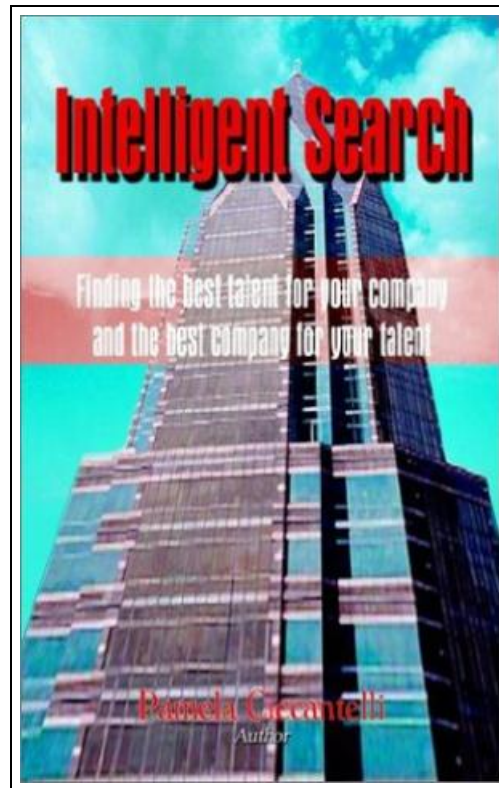


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AuthorHouse. Paperback. Condition: New. 128 pages. Dimensions: 8.2in. x 5.0in. x 0.3in. Have you ever asked why your company is unable to hire the talent that it needs to be successful in your market? Have you wondered why the cost of hiring is so high? Have you ever found yourself staring down the barrel of a job search and thought that the first step was to pick up the phone and contact a local headhunter? Have you gone on interviews only to find you had no interest in the company or the position? If you have asked these questions, you should read this book. Its purpose is twofold. It will provide clear step-by-step guidelines to be used by companies in finding and hiring the best talent in the most cost-effective way. It will also help professional candidates who are beginning a job search find the best company for their particular talents and interests and most effectively use the resources at their disposal. Both parties will be more fully informed as to the rewards and implications of using outside services in their search. This information is designed to help both companies and candidates make more fully informed decisions in the search process. Intelligent Search is a compilation of over 15 years of recruiting experience and provides a cram course in what to do and not to do during a search. In order to allow more direct access to the two separate audiences addressed by the book, it has been written in two parts. Part One will address guidelines for any company that wants to conduct an Intelligent Search, and Part Two will provide information for the candidate beginning an Intelligent Job Search. Part 1 includes an explanation of all hiring resources including personal networks, employee referrals, newspaper advertising, internet research, agency hiring, and...



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